

REVISED TRANSFER EQUIVALENCY

SAINT FRANCIS UNIVERSITY

and

SOUTH HILLS SCHOOL OF BUSINESS & TECHNOLOGY

Presented to

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**TRANSFER CREDIT/ARTICULATION AGREEMENT
SAINT FRANCIS UNIVERSITY
AND
SOUTH HILLS SCHOOL OF BUSINESS AND TECHNOLOGY**

Saint Francis University and South Hills School of Business and Technology recognize the need and importance of facilitating the transfer of students from one institution to the other as students pursue their educational goals. In an effort to facilitate the transfer process and to promote the closer coordination of academic courses, programs, and degrees offered by the cooperating institutions, the institutions do hereby enter into the following articulation agreement for select business majors who have completed the associate degree in accounting, business administration - management and marketing , or computer information systems from South Hills School of Business and Technology

1. Saint Francis University will provide South Hills School of Business and Technology with course equivalent information regarding the transferability of South Hills courses.

The following South Hills courses will be accepted as equivalent to the specific Saint Francis University courses:

South Hills School of Business & Technology

Saint Francis University

Accounting

AC 101	Accounting I		
AC 102	Accounting II	ACCT 101	Financial Accounting
AC 103	Accounting III	ACCT 102	Managerial Accounting
AC 111	Fundamentals of Income Taxes	ACCT	Elective
AC 118	Integrated Accounting	ACCT	Elective
AC 201	Intermediate Accounting I	ACCT 201*	Intermediate Accounting I
AC 202	Cost/Managerial Accounting	ACCT 305	Cost Accounting
AC 203	Auditing	ACCT	Elective
AC 204	Intermediate Accounting II	ACCT 202*	Intermediate Accounting II

- * South Hills students must successfully complete the Saint Francis University intermediate accounting I & II competency exams to earn equivalent credit.

Technology

CP 100	Beg. BASIC Programming		
CP 200	Adv. BASIC Programming	CPSC 110	Computer Prog./Business Apps.
CP 104	Spreadsheets	CPSC	Elective
CP 112	E-Commerce	CPSC/ MGMT 342	E-Commerce
CP 114	Computer Fundamentals	CPSC 101	Computer Fundamentals
CP 115, 116	Database I, II	CPSC 341	Database Management
CP 203	Systems Analysis & Design	CPSC/ MGMT 340	Systems Analysis & Design
CP 205	Micro Systems Management	CPSC/ MGMT 343	Management Information Systems

English

EN 101	English I		
EN 102	English II	ENGL 104	Writing about Literature
EN 103	English III	ENGL 208	Writing & Communicating in Business

General Education

GE 101	Economics	ECON 101	Economics I
GE 115	Business Law	BLAW 301	Legal Environment of Business
GE 202	Intro. to Business	BUS 101	Wall Street

Management

MG 101, 102	Management I, II	MGMT 101	Principles of Management
MG 210	Real Estate Practice	RE 112	Real Estate Practice

Marketing

MK101	Marketing	MGMT 302	Marketing
MK 191	Retailing	MGMT	Elective
MK 212	Market Research & Statistics	MGMT 321	Market Research

Math

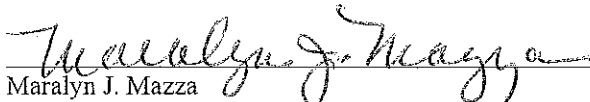
GE 123	Algebra		
BM 103	Mathematics	MATH 111	Finite Math

2. Upon transfer from South Hills to Saint Francis University, the student must comply with the policies and regulations set forth and in effect at the time of entrance to Saint Francis University, as described in the *Saint Francis University Catalog*.
3. South Hills School of Business and Technology will designate an official who will be responsible for all aspects of the articulation agreement between South Hills and Saint Francis University. Saint Francis University designates the registrar as the individual responsible for the agreement at Saint Francis.
4. Saint Francis University and South Hills School of Business and Technology will review this agreement every two years (or when significant changes are made at either institution), to make adjustments or amendments as deemed appropriate for the improvement of the transfer process and student articulation. It is understood that such changes will not adversely affect students already covered under the provisions of the existing agreement.
5. Either party reserves the right to terminate this agreement providing that at least one year's notice of the proposed termination date is given.
6. This agreement will be renewed annually on July 1 unless either party notifies the other in writing.

Notes:


- a. There are ninety (90) specific South Hills School of Business and Technology credits possible to transfer into Saint Francis University. Only three (3) credit courses, or those with sixty (60) clock hours will be considered for transfer.
- b. An associate degree from South Hills School of Business and Technology does not guarantee junior standing in any of Saint Francis University's degree programs.
- c. Courses not specified in this agreement will not transfer to Saint Francis University.
- d. Students transferring from South Hills School of Business and Technology enrolling in the bachelor of science degree with a major in accounting and/or management & marketing will be required to complete a minimum of eighteen (18) credits in their particular major at Saint Francis University. Accounting majors must complete at least fifteen (15) credits of accounting at Saint Francis University.

Both parties do hereby agree to the terms of this articulation document.



Maralyn J. Mazza
South Hills School of Business and Technology
Director

1-23-02
Date



Kathleen Owens, Ph. D.
Saint Francis University
Vice President for Academic Affairs

1-14-02
Date